BNP PARIBAS REAL ESTATE REPORTS ITS 2018 ANNUAL RESULTS

GREAT PERFORMANCE FOR BNP PARIBAS REAL ESTATE

Revenue Breakdown

- France: €968M (+19%)
- UK: €191.3M
- Germany: €101.03M
- Other countries: €81.6M

Employees

- Total: 5,400
- France: 2,041
- UK: 1,588
- Germany: 1,010
- Other countries: 816

Revenue

- €968M (2017: €823M)
- €191.3M (2017: €162.6M)

Net Profit Before Tax

- €5.4B

Employees

- €968M (2017: €823M)
- €191.3M (2017: €162.6M)

Revenue Breakdown

- By Country:
  - France: 52%
  - UK: 19%
  - Germany: 21%
  - Other countries: 10%

- By Business Line:
  - Property Management: 77%
  - Property Development: 12.7%
  - Transaction: 10.7%
  - Advisory: 0.3%

Comprehensive Offer with Innovative Solutions

- Property Development
  - Commercial Real Estate
    - Under construction: 207,000 sq. m in Europe (including 187,000 in France)
    - Started: 51,300 sq. m
  - Residential
    - Housing units started in France: 3,001
    - Housing units delivered in France: 1,005
    - New properties sold in France: 2,462
- Transaction Commercial Real Estate
  - 3,402 transactions in commercial real estate (letting + sale)
  - €26bn of investment volume transacted
  - Take-up of 7.2 million sq. m in Europe
- Investment Management
  - €29bn of assets under management in Europe
  - €4.5bn of transactions
  - €3.8bn of capital raising (including €1.6bn of new cash)
- Property Management
  - 43 million sq. m under management in Europe
- Valuation
  - 57,747 valuations carried out
  - €363bn of value of assets representing over 250 million sq. m

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